

2022 ANNUAL REPORT

UNITED WAY OF GREATER LAFAYETTE



United Way
of Greater Lafayette

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A LETTER FROM OUR LEADERSHIP



Each year, we set out on a mission to enable the health, education, and financial stability of each person in our community. Despite encountering unexpected hurdles these past few years, we persistently emerge triumphant in our pursuit of mobilizing our community to improve lives. The Board of Directors wishes to express deep gratitude to the individuals who spearheaded this endeavor - our incredibly generous donors, committed volunteers, and the dedicated staff of United Way. Your unwavering support in 2022 enabled United Way of Greater Lafayette to invest in critical services and spearhead solutions that tackle the most pressing challenges faced by our community.

United Way of Greater Lafayette remains steadfast in our commitment to the Cradle to Career approach, which shapes our work and guides individuals toward lifelong success. This collaborative effort across our community ensures that high quality education, financial stability, and health is at the forefront of all that we do. Our hope is for every child in our community to be born healthy, well-prepared for kindergarten, proficient in reading at a third-grade level, resilient during middle school, and equipped to graduate high school, ready for their future endeavors. By consistently addressing essential community needs and providing support during times of crisis, we strive to make this vision our reality.

Despite facing numerous challenges throughout the year, United Way of Greater Lafayette successfully mobilized \$4.6 million in support of the community. This incredible achievement was made possible by the resilience, strength, and perseverance demonstrated by countless individuals. We extend our heartfelt gratitude to Campaign Chair Jim Smith, the dedicated volunteers of the Campaign Cabinet, our invaluable corporate partners, and the thousands of individual donors, each of whom played a pivotal role in this remarkable accomplishment. Without the tireless efforts and dedication of our hardworking volunteers, who consistently show up day after day to serve our community, this feat would not have been possible. We were excited to host our first annual Run United 5k to help kick off the campaign to engage a new audience and bring awareness to the campaign. We look forward to making this an annual event.

In 2022, we saw our first full year of operations at our Montgomery County office which saw significant campaign growth. We celebrated our twelfth year of our Volunteer Income Tax Assistance (VITA) program. VITA served 1380 clients and filed 3400 returns, bringing \$2.36 million back into the community. Over the summer, nearly 30 teachers from 12 local elementary schools helped our Kindergarten Countdown Camp successfully prepare 230 students for their first days of kindergarten, including two new classrooms in Crawfordsville School Corporation.

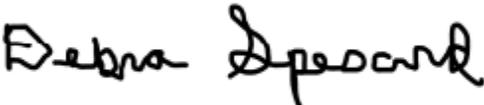
We were happy to be able to be back in-person at all 20 public elementary schools with our Read to Succeed program; in which the efforts of 175 returning volunteers helped children in Tippecanoe County grow and continue to improve their literacy skills.

In addition to the remarkable accomplishments of the past year, United Way of Greater Lafayette concluded 2022 in a robust financial state. Through diligent efforts to streamline our operational budget and implement cost-cutting measures, we have been able to allocate a greater proportion of resources to support the critical needs of local agencies and individuals. This strategic approach allows us to effectively direct our resources to those who require it most, further enhancing our ability to make a positive and meaningful impact within the community.

United Way of Greater Lafayette saw a leadership transition with the hiring of Dr. David Bathe in April 2022. We were thrilled to welcome him as our new CEO, a leader with extensive community experience and a deep passion for service to others. With a proven track record of making a positive impact, his wealth of knowledge and expertise has been invaluable in guiding our organization toward greater heights.

It has been a privilege to serve as a leader of this organization for 2022, and I look forward to being involved for many years to come. The far-reaching impact of United Way of Greater Lafayette is made possible by the dedication all of our supporters year after year. As we continue to Live United, we can confidently anticipate a future filled with great achievements and collective success.

Sincerely,



Debra Spesard
President, Board of Directors



David Bathe
Chief Executive Officer



CRADLE TO CAREER COMMITMENT

United Way of Greater Lafayette works to create positive changes in our community to make Greater Lafayette an even better place to call home. We want our local children to enter school ready to learn so they can graduate from high school, pursue a degree in college or obtain skilled job training, maintain stable, healthy lives at home, and become engaged, productive members of our community who help us continue creating success for others. We cannot do this work alone. We bring people, organizations and resources together to deliver results that meet the needs

of people in Greater Lafayette to create the conditions necessary for success.

WHAT WE FIGHT FOR...

 **Born Healthy** All babies in Greater Lafayette are born healthy

 **Enter Kindergarten Ready** Children in Greater Lafayette are academically, socially and physically ready to enter kindergarten

 **Read at 3rd Grade Level** Children in Greater Lafayette are reading at grade level by the end of 3rd grade and are prepared for school success

 **Persevere in Middle School** Students successfully transition from elementary to middle school and from middle school to high school

 **Graduate High School** Students in Greater Lafayette will graduate high school or obtain HSE prepared to pursue a path towards success

 **Career Ready & Beyond** Individuals in Greater Lafayette have the hard and soft skills to enter the workforce and be able to sustain gainful employment

 **Basic Needs Met** Greater Lafayette residents can access assistance with food, shelter, safety and health with a goal of moving towards self-sufficiency

MISSION

Mobilize our community to improve lives.

VISION

United Way will add value to the Greater Lafayette community by enabling people to help one another. It will provide leadership in defining community needs and in coordinating resources to address community issues.

VALUES

We are Mission Driven. We believe that change is possible when we all work together. This is at the core of each person on our team.

We believe real change takes All of Us. There is nothing we can accomplish alone. Our individual success depends on our collective success in Greater Lafayette.

We are Persistent. We at United Way of Greater Lafayette, and all our partners, recognize that changing social conditions takes time. We're in this for the long haul.

COMMUNITY INVESTMENT PROCESS



Through a year-long process, Community Investment Committee volunteers evaluate social service agencies and programs to determine how to invest dollars generated from the annual United Way campaign. The annual process is:

- Volunteer Recruitment
- Volunteer Education/Training
- Applications Reviewed/Site Visits
- Debriefing
- Allocations
- Board Approval & Distribution

FUNDING GUIDELINES

Investment Guidelines were established to help the Community Investment Committee (CIC) carefully assess each United Way partnership to determine whether an agency has demonstrated alignment to United Way of Greater Lafayette's strategic goals, provides measurable program data, and demonstrates fiscal stability. With these guidelines as the basis for funding decisions, volunteers can ensure donors that their contributed dollars are well-spent.



Strategic Alignment



Duplication of Services



Collaboration



Measurable Outcomes



Financial Condition



Board Governance

BOARD OF DIRECTORS

BOARD OFFICERS

Debra Spesard, President
First Merchants Bank

Heather Francis, First Vice President
Clay Critters

Aaron Baute, Second Vice President
Ivy Tech Community College

Laura Downey, Immediate Past President
Concordance Health Solutions

Terence Stevick, Treasurer
Retired, Evonik Corporation
Tippecanoe Laboratories

Joe Howarth, At Large Member
Centier Bank

BOARD MEMBERS

Corey Bassett
IBEW Local 668

Joseph Howarth
Centier Bank

Thomas Sors
Purdue University

Aaron Baute
Ivy Tech Community College

Kevin Letcher
Retired- State Farm Insurance Company

Debra Spesard
First Merchants Bank

Kayla Bretney
Metronet

Abby Macari
Arconic Inc. - USW Local #115

Terence Stevick
Evonik Corporation Tippecanoe
Laboratories (Retired)

Katherine Brinker
Caterpillar, Inc.

James Melvin
Arconic Inc. - USW Local #115

Gary Yoder
WLF-TV, Inc.

Kari Crosier
Caterpillar, Inc.

Tom Murtaugh
Tippecanoe County

BeAnn Younker
Tippecanoe School Corporation

Wendy Cummins
Agave HR Partners

Jeffrey Newell
Ball Eggleston PC

Jeffrey Zeh
Indiana University Health Arnett

Abigail Diener
Diener & Martin, LLC

Patrick Nycz
Indiana Design Consortium, Inc.

Laura Downey
Concordance Health Solutions

Kevin Page
Wabash

Laurie Earnst
Tippecanoe Senior Center

Evelyn Royer
Purdue Federal Credit Union

Heather Francis
Clay Critters

Heather Shirk
Montgomery County Visitors and Convention Bureau

John Gates
Purdue University - Office of Provost

Jim Smith
Kirby Risk Corporation

"We make a living by what
we get, but we make a life
by what we give."
— Winston Churchill

2022 CAMPAIGN CABINET

CAMPAIGN LEADERSHIP

Jim Smith

Kirby Risk

Chair

COMMERCE

Grant Gernhardt

DeFOUW Automotive

Jake Franklin

Trifecta Watches, LLC.

Jason Conley

Tick Tock Tavern

Josh Shives

Raeco Realty

Megan Hartman

SDI Innovations

Scott Mooney

Fairway Mortgage

CONTRACTORS/TIPPECANOE BUILDING TRADES

Jeremie Pearson

IBEW #668

Kristen Hassan

Ruoff Mortgage

Matt Huston

Huston Electric

Zane Anderson

Anderson Plumbing

EMERGING LEADERS

Brandy Marsh

GE Aviation

WOMEN UNITED

Jennifer Weston

Tippecanoe County

Kristopher Kessler

Stall & Kessler's

1st Vice Chair

HEALTH SERVICES

Gail Ladd

Mulberry Health

Michelle Kreinbrook

North Central Health Services

Nathan Brandley

Franciscan Alliance

Shannon Oates

IU Health

Tom Gilliom

Valley Oaks Health

Travis Dams

IU Health Arnett

INDUSTRY & UNION

Don Scheiber

Retired

Jen Dekker

GE Aviation

Jenna Winger

Wabash

Paul Rivera

Caterpillar, Inc.

Ray King

Liquid Spring

SPECIAL GIFTS

Michael McTague

Retired

Tom Murtaugh

Tippecanoe County

Andrew Ball

Henriott Group

2nd Vice Chair

PROFESSIONAL

Joseph Harrison

Stuart & Branigin LLP

Kyle Clark

Huth Thompson

Rob Galbraith

Retired

Stephanie Patacsil

Henriott Group

PUBLIC SERVICE

Matt Gard

Lafayette Police Dept.

Shana Wainscott

Lafayette Police Dept.

Stephanie Gage

Tippecanoe School Corp.

Travis Morgan

West Lafayette Police Dept.

PURDUE UNIVERSITY

Linda Mason

Purdue University

Megan Eberly

Purdue University

VANGUARD GIVING

Joe Howarth

Centier Bank

Matt Metzger

EPIC Insurance

VOLUNTEER COMMITTEES

COMMUNITY INVESTMENT COMMITTEE

Heather Francis, Chair

Clay Critters

Julia Bryan, Co-Chair

Subaru of Indiana Automotive, Inc.

Jacqueline Chosnek, Co-Chair

Chosnek Law

Collin Huffines

Greater Lafayette Commerce

Eric Barker

Purdue University

Lisa Dullum

Tippecanoe County Council

Jennifer Weston

Tippecanoe County

Bailey Medley

Caterpillar, Inc.

Alicia Clevenger

Lafayette School Corporation

Matthew Gard

City of Lafayette

Brian Gilbert

Purdue University

Stephen Snyder

Tippecanoe Building Trades

Tamara Dukes

NIC, Inc.

Scott Busch

Gettings Reed Financial Svcs.

Duran Keller

Keller Law

Vince Phipps

Aramark

Kayla Burke

Purdue for Life Foundation

Robert Malnight

Valero, Retired

Kevin Letcher

State Farm Insurance Company

Erica Downey

Purdue University

Adam Henson

1st Source Bank

FINANCE & AUDIT COMMITTEE

Terence Stevick, Treasurer

Retired, Evonik Corporation,
Tippecanoe Laboratories

Jen Dekker

GE Aviation

James Whelan

Purdue Federal Credit Union

Debra Spesard

First Merchants Bank

Jason Stanfield

Ball State University

Evelyn Royer

Purdue Federal Credit Union

WOMEN UNITED COMMITTEE

Jennifer Weston, Chair

Tippecanoe County

Kristin Smith

Industrial Federal Credit Union

Janay Martin

Community Member

Jean Gaumer

Kirby Risk

PR/MARKETING COMMITTEE

Patrick Nycz, Chair
idc marketing/Newpoint Marketing

Tyler Knochel
Hustlefish

Tristen Comegys
Bauer Family Resources

LABOR ENGAGEMENT COMMITTEE

James Melvin, Chair
USW Local #115

Sheila Klinker
State Representative District #27

Don Scheiber
ACTWU Local #1818

Larry Beddow, Co-Chair
USW Local #115

Jimmy Lane
IBEW Local #668

Abby Macari
USW Local #115

Roberta Schonemann
Jobs with Justice

Dennis DeMay
Northern Indiana Area
Labor Federation

Earl Cox
UAW Local #531

Stephen Snyder
Plumbers/Steamfitters #157
Tippecanoe Building Trades

Shawn Martin
UA Local #157

Ernest Shepard
Ironworkers Local #22

Bruce Hall
LEA Liason

Chris Lash
USW Local #114

Chris Campbell
Indiana State Rep

Seth Wortman
USW Local #115

Joey Demartini
USW Local #115

VOLUNTEER ENGAGEMENT COMMITTEE

Sarah May, Chair
Subaru of Indiana Automotive, Inc.

Stephanie Vanderkar
Community Member

Kari Crosier
Caterpillar, Inc.

Maureen Keller
Retired

Jackie Bahler
Franciscan Health

EMERGING LEADERS UNITED COMMITTEE

Brandy Marsh, Chair
GE Aviation



2022 CAMPAIGN & COMMUNITY AWARDS

BEST OVERALL CAMPAIGN

EMPLOYEES 500 & UP

Winner: Caterpillar, Inc.

Award of Merit: Evonik Corporation

Award of Merit: Subaru of Indiana Automotive, Inc.

EMPLOYEES 101-499

Winner: DeFOUW Automotive

Award of Merit: Kirby Risk

Award of Merit: First Merchants Bank

EMPLOYEES 10-100

Winner: Stall & Kessler's Diamond Center

Award of Merit: Truitt Ray Law

Award of Merit: State Bank

CAMPAIGN COORDINATOR OF THE YEAR

Jenna Winger

CORPORATE ROOKIE OF THE YEAR

GE Aviation

CAMPAIGN INDIVIDUAL ROOKIE OF THE YEAR

Alex Bluestein

BILL DEFOUW CAMPAIGN LEADERSHIP AWARD

Joe Howarth



VOLUNTEER OF THE YEAR

JEAN GAUMER

Jean Gaumer knows some community members not only experience food insecurity, but also struggle to know where their next meal is coming from. This community need spurred Jean to lead the Women United group to provide a monthly meal at LTHC Homeless Services. Jean not only creates a monthly nutritional meal plan, but Jean, along with her husband Charlie, provide the main and side dish. And as if that isn't enough, they also serve the meal, along with other volunteers they recruit. Over 1200 meals were served last year! Beyond the monthly Women United LTHC meal, Jean also stocks and maintains one of the 9 (soon to be 13!) Little Libraries at a city park. She also initiated and coordinated the addition of a Little Library in Romney after learning they lost their mobile library service. Another Women United project, in collaboration with Bauer Family Resources, is collecting and distributing items for children to establish a bedtime routine with caregivers. Jean stepped up in a huge way by introducing this initiative in her workplace, Kirby Risk. As a team they collected 36 boxes! Moreover, Jean steps up for Seniors and Veterans during the Holiday Day of Action as well, providing needed items for personal hygiene and comfort. Her leadership in Women United is invaluable to its core value of tackling the issues that matter most to the people who call Greater Lafayette their home.

We had co-winners for the first time! Michelle Kreinbrook from North Central Health Services (NCHS), not only led a great campaign at NCHS increasing their pledge by 34%, but she was a tireless Campaign Cabinet member. She was actively soliciting pledges up until our Campaign Celebration! She confirmed a \$1K donation just minutes prior to our celebration! Our other winner is Megan Hartman from SDI Innovations. Not only did Megan lead another outstanding campaign at SDI Innovations, increasing their pledge by 14.3%, but she attended almost all Campaign Cabinet meetings and also participated on our Call Banks soliciting pledges from previous donors. Plus was actively seeking donations the last day of our campaign as well!



DR. ROBERT HAGEN CAMPAIGN CHAIR AWARD

MICHELLE KREINBROOK & MEGAN HARTMAN



COMMUNITY IMPACT AWARD

BRANDI CHRISTIANSEN

It became apparent throughout the campaign trail that mental health would be a major focus. In conversations with business leaders, agency partners, and donors we knew we needed to bring awareness to the issue the best that we could. There are many deserving of this honor for their amazing work in this critical space, but this year's award goes to Brandi Christiansen for her work at MHA Wabash Valley Region. The work isn't easy but even when faced with numerous challenges her passion shines through and she perseveres. With programs like Let's Talk, MHA Navigator and the 9-8-8/crisis hotline, their work is as important now as it ever has been before. Thank you for your passion for improving the mental health of everyone in our community.

TOP 100 COMPANY CAMPAIGNS

1-50

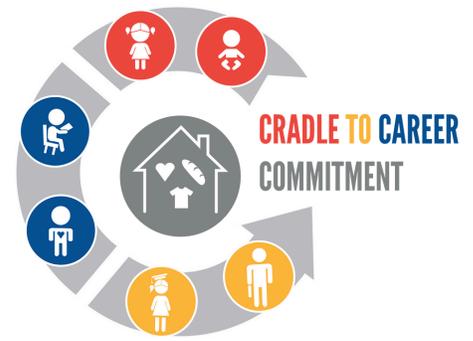
RANK	COMPANY NAME	TOTAL GIFT	EMPLOYEE	CORPORATE	SPECIAL EVENTS
1	Subaru of Indiana Automotive, Inc.	\$754,233.50	\$609,829.60	\$62,500.00	\$81,903.70
2	Caterpillar, Inc.	\$672,592.55	\$336,050.82	\$331,050.90	\$5,490.83
3	Purdue University	\$657,910.10	\$649,645.53	---	\$7,264.57
4	Kirby Risk Corporation	\$166,327.41	\$107,925.71	\$46,100.00	\$12,301.70
5	DeFOUW Automotive	\$136,395.00	\$136,395.00	---	---
6	Evonik Corporation	\$116,683.36	\$64,010.20	\$52,188.16	\$485.00
7	Lafayette Life Insurance Foundation	\$90,000.00	---	\$90,000.00	---
8	Wabash	\$83,811.58	\$80,711.58	\$3,100.00	---
9	First Merchants Bank	\$75,303.20	\$39,303.20	\$36,000.00	---
10	Purdue Federal Credit Union	\$57,806.26	\$30,306.26	\$27,500.00	---
11	Eli Lilly Retirees	\$56,685.92	\$36,592.96	\$20,092.96	---
12	Indiana University Health Arnett	\$54,814.00	\$29,814.00	\$25,000.00	---
13	Arconic Inc. - USW Local #115	\$41,831.08	\$16,831.08	\$25,000.00	---
14	City of Lafayette	\$39,523.56	\$27,572.56	\$6,000.00	\$5,951.00
15	Dana Corporation - UAW Local #2317	\$36,807.89	\$22,879.00	\$10,000.00	\$3,928.89
16	Primient, Lafayette South	\$35,997.44	\$19,103.44	\$16,000.00	\$894.00
17	Unity Healthcare	\$35,756.00	\$35,756.00	---	---
18	Stuart & Branigin LLP	\$31,601.00	\$29,101.00	\$2,500.00	---
19	Oscar Winski Co., Inc.	\$30,512.60	\$19,936.00	\$8,508.00	\$2,068.60
20	Tate & Lyle, Lafayette North	\$30,212.32	\$12,496.32	\$16,000.00	\$1,716.00
21	Tippecanoe County	\$28,844.88	\$13,844.88	\$15,000.00	---
22	Ball Eggleston PC	\$26,330.00	\$26,330.00	---	---
23	Henriott Group	\$25,977.00	\$16,727.00	\$9,250.00	---
24	SDI Innovations, Inc.	\$23,496.00	\$23,496.00	---	---
25	Salud Revenue Partners	\$21,878.00	\$21,158.00	---	\$720.00
26	Arni's, Inc.	\$21,556.00	\$10,253.00	\$10,500.00	\$803.00
27	Stall & Kessler's Diamond Center	\$19,972.00	\$19,692.00	---	\$280.00
28	Tippecanoe School Corporation	\$18,077.48	\$18,077.48	---	---
29	Huth Thompson LLP	\$17,865.50	\$16,740.50	\$500.00	\$625.00
30	Tipmont R.E.M.C.	\$17,421.32	\$12,421.32	\$5,000.00	---
31	Lafayette School Corporation	\$17,364.00	\$17,364.00	---	---
32	United Way of Greater Lafayette	\$16,315.52	\$10,550.76	---	\$5,764.76
33	GE Aviation	\$16,072.00	\$10,215.00	---	\$5,857.00
34	State Bank	\$13,650.06	\$8,650.06	\$5,000.00	---
35	Old National Bank	\$12,975.76	\$7,386.76	\$5,000.00	\$589.00
36	City of West Lafayette	\$12,950.82	\$7,850.82	\$5,100.00	---
37	Meijer Stores	\$12,480.00	\$12,480.00	---	---
38	Wabash Center	\$12,229.92	\$12,229.92	---	---
39	Ivy Tech Community College of Indiana	\$11,955.50	\$11,955.50	---	---
40	Landis+Gyr, Inc.	\$11,856.00	\$11,856.00	---	---
41	Franciscan Health	\$11,620.00	\$10,620.00	\$1,000.00	---
42	Horizon Bank	\$10,414.00	\$3,957.00	\$6,457.00	---
43	EPIC Insurance Midwest	\$10,340.00	\$7,840.00	\$2,500.00	---
44	The Shook Agency, Inc.	\$10,300.00	\$7,800.00	\$2,500.00	---
45	Tippecanoe Co. Bldg Trades Golf	\$10,000.00	---	\$10,000.00	---
46	Outing				
	Truitt, Ray, Sharvelle & Eberhardt LLP	\$8,700.00	\$8,700.00	---	---
47	LiquidSpring	\$8,024.00	\$6,870.00	---	\$1,154.00
48	Ash Access Technology	\$8,000.00	\$8,000.00	---	---
49	Centier Bank	\$7,782.50	\$6,782.50	\$1,000.00	---
50	Morgan Stanley Wealth Management	\$7,665.00	\$7,665.00	---	---

TOP 100 COMPANY CAMPAIGNS

51-100

RANK	COMPANY NAME	TOTAL GIFT	EMPLOYEE	CORPORATE	SPECIAL EVENTS
51	Huston Electric, Inc.	\$7,399.00	\$1,600.00	\$3,500.00	\$2,299.00
52	NCHS/Meridian/River Bend	\$7,187.65	\$5,908.00	---	\$1,279.65
53	Willowstone Family Services	\$6,834.24	\$6,684.24	---	\$150.00
54	Duke Energy	\$6,811.75	\$5,418.31	\$1,393.44	---
55	Labor Engagement Committee	\$6,693.28	\$525.00	---	\$6,168.28
56	Security Federal Savings Bank	\$6,652.00	\$3,326.00	\$3,326.00	---
57	RAECO Realty	\$6,580.00	\$3,000.00	\$2,800.00	\$780.00
58	Right Steps Child Development Center	\$6,543.00	\$6,543.00	---	---
59	The Mitchell Agency, Inc.	\$6,517.92	\$3,517.92	\$3,000.00	---
60	Saab West Lafayette	\$6,512.40	\$5,405.40	---	\$1,107.00
61	Greater Lafayette Commerce	\$6,470.00	\$6,470.00	---	---
62	Turquoise Wealth Management	\$6,300.00	\$6,300.00	---	---
63	Reed & Company, PC	\$6,210.00	\$6,210.00	---	---
64	Regions Bank	\$5,990.68	\$5,990.68	---	---
65	The National Group	\$5,671.04	\$3,821.04	\$1,850.00	---
66	Gettings Reed Financial Services	\$5,525.00	\$5,525.00	---	---
67	Lafayette Life Insurance Retirees	\$5,400.00	\$5,400.00	---	---
68	LTHC Homeless Services	\$5,296.90	\$5,296.60	---	---
69	Kettelhut Construction Inc.	\$5,000.00	---	\$5,000.00	---
70	Bouma-Betton Corporation	\$4,950.00	\$2,475.00	\$2,475.00	---
71	Raymond James	\$4,900.00	\$2,475.00	\$2,425.00	---
72	1st Source Bank	\$4,785.60	\$4,200.60	\$585.00	---
73	Toyota Tsusho America, Inc.	\$4,475.12	\$4,475.12	---	---
74	IBEW Local #668	\$4,198.00	---	\$3,878.00	\$320.00
75	Valley Oaks Health	\$4,080.50	\$4,003.00	---	\$77.50
76	Lafayette Instrument Company	\$4,007.00	\$2,007.00	\$2,000.00	---
77	Scholer Corporation	\$3,840.00	\$1,840.00	\$2,000.00	---
78	First Farmers Bank & Trust	\$3,751.32	\$751.32	\$3,000.00	---
79	Lyn Treece Boys & Girls Club	\$3,720.00	\$3,720.00	---	---
80	YWCA Greater Lafayette	\$3,637.00	\$3,637.00	---	---
81	Citybus - ATU Local #1741	\$3,632.00	\$3,632.00	---	---
82	Merrill Lynch	\$3,620.00	\$3,620.00	---	---
83	Food Finders Food Bank	\$3,585.80	\$3,395.80	---	\$190.00
84	Bennett Boehning & Clary	\$3,560.00	\$3,000.00	---	\$560.00
85	Meeks Real Estate Holdings LLC	\$3,500.00	\$3,500.00	---	---
86	Bauer Family Resources	\$3,496.04	\$3,496.04	---	---
87	Huntington National Bank	\$3,380.00	\$1,380.00	\$2,000.00	---
88	J.R. Kelly Company, Inc.	\$3,356.00	\$1,856.00	\$1,500.00	---
89	Candoor Payroll & HCM	\$3,328.00	\$3,328.00	---	---
90	Radian Research, Inc.	\$3,300.00	\$2,795.00	---	\$505.00
91	Indiana Design Consortium, Inc.	\$3,260.00	\$260.00	\$2,000.00	\$1,000.00
92	Reiling, Teder & Schrier LLC	\$3,250.00	---	\$3,250.00	---
93	Homestead CS	\$3,180.00	\$3,180.00	---	---
94	ArgentoIT	\$3,000.00	---	\$3,000.00	---
95	Citation Homes	\$3,000.00	---	\$3,000.00	---
96	Cordogan Clark	\$3,000.00	---	\$3,000.00	---
97	RamZ's Emporium	\$3,000.00	---	\$3,000.00	---
98	Riggs Community Health Center	\$2,965.00	\$2,965.00	---	---
99	Girardot, Strauch & Company	\$2,904.00	\$2,904.00	---	---
100	Plumbers & Steamfitters #157	\$2,860.00	---	\$2,860.00	---

PROGRAM FUNDING



BASIC & FOUNDATIONAL NEEDS

	American Red Cross - Tippecanoe County Chapter.....	\$101,250
	Family Promise of Greater Lafayette, Inc.....	\$27,720
	Food Finders Food Bank.....	\$110,723
	Lafayette Family YMCA.....	\$76,523
	Legal Aid Corporation.....	\$49,815
	LTHC Homeless Services.....	\$312,626
	Mental Health America - Wabash Valley Region.....	\$206,055
	The Arc of Tippecanoe.....	\$20,160
	The Salvation Army.....	\$31,815
	The Tippecanoe Senior Center / Meals on Wheels.....	\$186,035
	Wabash Center.....	\$202,032
	Willowstone Family Services, Inc.....	\$282,560
	YWCA of Greater Lafayette.....	\$153,473
BASIC & FOUNDATIONAL NEEDS		\$1,760,786

CRADLE TO CAREER COMMITMENT

			Bauer Family Resources.....	\$347,000
			Big Brothers Big Sisters of Greater Lafayette.....	\$90,630
			Boy Scouts of America Sagamore Council.....	\$51,030
			Girls Scouts of Central Indiana.....	\$36,000
			Hanna Community Center.....	\$64,125
			Lafayette Adult Resource Academy (LARA).....	\$62,370
			Lyn Treece Homeless Services.....	\$223,250
			Riggs Community Health Center.....	\$70,000
			Right Steps Child Development Centers.....	\$500,000
CRADLE TO CAREER				\$1,444,405



2021 RFP RENEWALS

				School Court- Bauer Family Resources	\$13,500
				Bigs in Blue - Big Brothers Big Sisters of Greater Lafayette	\$8,000
			Finance Park/Biz Town - Junior Achievement, Greater Lafayette	\$9,000	
		The Landing - NAMI West Central Indiana		\$18,000	
RFP FUNDED RENEWALS					\$48,500

2022 NEW RFPs

	Child Advocacy Center - Heartford House	\$10,061
	Foreclosure & Eviction Prevention - HomesteadCS	\$40,000
NEW RFPs		\$50,061

IN-HOUSE PROGRAMMING

	Housing & Stability Hotline	\$15,000
	Kindergarten Countdown Camp (KCamp)	\$120,000
	Peer Union Counseling	\$20,000
	Read to Succeed	\$75,000
	Volunteer Engagement Center	\$25,000
	Volunteer Income Tax Assistance (VITA)	\$75,000

IN-HOUSE PROGRAMS \$330,000



COMMUNITY IMPACT HIGHLIGHTS

MENTAL HEALTH



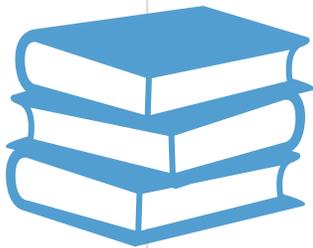
- 16,000** Crisis calls and texts
- 486** Clients provided counseling
- 183** People trained in suicide prevention

HEALTH & SAFETY

- 960** Prenatal clients served
- 2,200** Breast or cervical cancer screenings
- 916** Free pregnancy tests
- 1,700** Units of blood collected



CHILD & YOUTH SUCCESS



- 1,016** Children enrolled in high-quality early learning
- 3,500** Students aided by Read to Succeed volunteers
- 1,100** Volunteers mentored for youth success
- 600+** Children prepared for kindergarten

HOUSING & SOCIAL SERVICES

- 15,000** Nights of shelter provided
- 1,200** Individuals gained access to services
- 360** Families able to avoid foreclosure and stay in their homes
- \$9,740,653** In financial assistance given



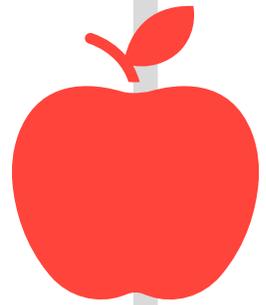
MEALS, NUTRITION, & ACTIVE LIVING

38,800 Individuals participated in exercise or nutrition programs

65,000 Meals delivered to food insecure homes

4,189 New benefits enrollments

15,182 Households provided fresh food



EMPLOYMENT & CONTINUING EDUCATION



2,496 Individuals received employment services

868 Adults served working towards HSE or job certification

LEGAL SERVICES

392 Protective orders issued

281 Adults provided free legal representation

745 Served with free legal advice through legal hotline



FINANCIAL SERVICES



1,380 Households served with free tax preparation

More than **\$2.36** million in tax refunds

Estimated **\$485,000** saved in tax preparation fees

FINANCIALS

**Every two years, UWGL has the opportunity for a grant from Indiana United Ways funded by Lilly Endowment, Inc. This fluctuation in revenue directly effects the calculated overhead rate leading to the variability in the overhead costs so we calculate overhead on a four-year average. The four-year average for 2022, which includes two grant years and two non-grant years is 13%.*

STATEMENT OF ACTIVITIES

Gross Campaign Results.....	4,860,277
Less Out of County Designations.....	(328,228)
Less Agency Designations.....	(550,661)
Prior Year Uncollectibles.....	66,279
Less Provision for Uncollectibles.....	(225,993)
Net Campaign Revenue.....	3,821,674
Contributions of Nonfinancial Assets.....	49,988
Contributions of Financial Assets.....	137,994
Grant Income.....	612,040
Sponsorship Income.....	45,150
Interest and Dividends, Net of Investment Fees.....	105,397
Realized Gain (Loss) on Sale of Investments.....	98,802
Endowment Income.....	26,439
Workshop Income.....	18,385
Service Fee Income.....	18,905
TOTAL PUBLIC SUPPORT & REVENUE.....	4,934,774
Gross Funds Awarded and Allocation Expenses.....	3,599,990
(Less) Donor Designations.....	(550,661)
Net Funds Awarded and Allocation Expenses.....	3,049,329
Labor Relations/Community Service.....	106,724
Grant Programs.....	611,453
Management and General.....	415,157
Fundraising.....	567,298
TOTAL EXPENSES.....	4,749,961
NET INCOME.....	184,813

United Way of Greater Lafayette mobilizes our community to improve lives along the Cradle to Career Commitment with a goal of helping every person find their path to success.

FINANCIALS

STATEMENT OF FINANCIAL POSITION

Cash and Cash Equivalents.....	2,402,792
Certificates of Deposit.....	207,433
Pledges Receivable, Net.....	2,787,569
Grants Receivable.....	577,040
Investments.....	2,929,020
Other Assets.....	27,972
TOTAL CURRENT ASSETS.....	8,931,826
Building & Equip Less Depreciation....	558,921
Endowment-CFGL.....	1,254,363
Endowment-Montgomery County.....	827,376
Investments-Permanently Restricted..	4,250
TOTAL ASSETS.....	11,576,736
Allocations Payable.....	3,594,990
Accounts Payable.....	95,500
Accrued Expenses	24,820
TOTAL LIABILITIES.....	3,715,310
Net Assets W/O Donor Restrictions	2,069,876
Net Assets With Donor Restrictions	5,791,550
TOTAL NET ASSETS	7,861,426
TOTAL LIABILITIES & NET ASSETS....	11,576,736



United Way
of Greater Lafayette



VOLUNTEER ENGAGEMENT CENTER

LIVE UNITED®

United Way's Mission in Action

LETTER CARRIERS ANNUAL FOOD DRIVE

2nd Saturday in May

In collaboration with the National Association of Letter Carriers and Food Finders Food Bank, United Way and volunteers assist with collecting more than 50 thousand pounds of food in an annual food drive.

MONTH OF CARING

Throughout September

Each year the Volunteer Engagement Center brings people and organizations together to harness the volunteer spirit and improve conditions in Greater Lafayette.

HOLIDAY GIFT BAGS FOR SENIORS AND VETERANS

December

United Way's Holiday Day of Action is all about bringing care and cheer to folks who might be feeling lonely this holiday season. Supplies are collected for care packages to send to local seniors and veterans, providing cards with loving messages and a small set of gifts.

VOLUNTEER PORTAL

GROUP & INDIVIDUAL OPPORTUNITIES

Community members donated supplies to fill 200+ care packages for local Seniors and Veterans, totaling nearly \$6,000 in value!

United Way transitioned to a more modern and engaging volunteer matching platform to better support area nonprofits in recruiting and placing volunteers, as well as facilitating Read to Succeed. Nearly 300 volunteers visited and signed up for opportunities in the platform's first 5 months, totaling more than \$70,000 in value!



POVERTY SIMULATIONS

In 2022, over 225 individuals participated in this impactful and interactive experience. Simulations are designed to help community members understand the realities of the ALICE households. Asset Limited Income Constrained Employed families, also known as the working poor, often struggle trying to survive from month to month. The Poverty Simulation exposes participants to the vicious cycles that can derail a family. At the end of the session they learn more about area ALICE statistics and what they can do to get involved with developing solutions locally. Learn more at uwlafayette.org/poverty-simulation/

Join the Fight. Live United®.
Learn more at www.uwlafayette.org/volunteer



VOLUNTEER ENGAGEMENT AWARDS

GOLDEN GIFT OF TIME AWARD

Recognizes three volunteers who donate a tremendous amount of time and effort to their organization.



Christine Rearick
Joyful Journey



Marjorie Martin
Food Finders Food Bank



Mary Lou Berry
Franciscan Health

TIPPECANOE COMMISSIONER'S YOUTH AWARD

Honors a youth volunteer and their contributions to Tippecanoe County.



Brooks Burnette
Rec Room Recording

THE FRANCISCAN HEALTH COMMUNITY IMPACT AWARD

Recognizes one volunteer who has widespread impact throughout the community.



Kevin Koors
Mental Health America

MARCILE EDDY SHINING LIGHT AWARD

Recognizes an individual whose commitment is an inspiration to other volunteers in the community.



Imogene Fought
Franciscan Health/Read to Succeed

CITY OF LAFAYETTE YOUTH VOLUNTEER/ CITIZENSHIP AWARD

Recognizes an outstanding youth based on their school and community involvement, with a special emphasis on citizenship.



Lynette Garcia-Gonzalez
City of Lafayette

STAFF

LEADERSHIP TEAM

David Bathe
Chief Executive Officer

Jennifer Million
Chief Operating Officer

Amy O'Shea
Director of Community Impact

FINANCE & ADMINISTRATION

Jane Dieterle
Assistant Director of Finance

Ashley Bieseimer
Finance & Administrative Associate

Debra McKelvin
Client Outreach Specialist

RESOURCE DEVELOPMENT

Janice Smith
Donor Experience Associate

Mackenzie Martin
Resource Development Associate

John Metzinger
Resource Development Associate

COMMUNITY IMPACT

Rachel Cheeseman
Community Impact Associate

Kelci Fox
Community Impact Associate

Alfonso Salazar
Labor Liaison- Engagement Associate

MARKETING

Brandon Fulk
Marketing & Design Associate

MONTGOMERY COUNTY

Gina Haile
Area Director

The current staff directory can be viewed at www.uwlafayette.org/staff

Event & Media Sponsors provide an annual donation that underwrites United Way's special events and outreach activities, ensuring that funds from the community campaign will be used to fund the fulfillment of our Cradle to Career Commitment. THANK YOU to our 2022 sponsors for helping us spread our message! We love how you Live United. For more information please visit www.uwlafayette.org.

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