



# 2019 ANNUAL REPORT

LIVE UNITED®



United Way  
of Greater Lafayette

# BOARD OF DIRECTORS

## BOARD OFFICERS

**Sam Newton, President**  
Lafayette Wire Products

**Thomas Sors, First Vice President**  
Purdue Institute of Inflammation,  
Immunology and Infectious Disease

**Laura Downey, Second Vice President**  
Concordance Health Solutions

**Evelyn Royer, Treasurer**  
Purdue Federal Credit Union

## BOARD MEMBERS

**Andrew Antonio**  
Greater Lafayette Commerce

**Julie Cole**  
Subaru of Indiana Automotive

**Dick Giromini**  
Wabash National Corporation-Retired

**Bob Hagen**  
Lafayette Orthopaedic

**Jason McManus**  
Wabash Center

**Jesse Moore**  
Purdue University- Retired

**Tom Murtaugh**  
Tippecanoe County

**Dan Neufelder**  
Indiana University Health Arnett

**Jeff Newell**  
Ball Eggleston PC

**Debra Spesard, Executive Committee**  
First Merchants Bank

**Sam Burns, Immediate Past President**  
Purdue Federal Credit Union

**Michael Budd, Chief Executive Officer**  
United Way of Greater Lafayette

**Patrick Nycz**  
IDC Marketing

**William Olds**  
Lafayette Life Insurance (Retired)

**Jessica Rebmann**  
Turquoise Wealth Management

**Dan Rhodes**  
Duke Energy

**John Rivera**  
Compass Risk Management

**Perry Schnarr**  
Tippecanoe-Clinton Co UAW/Cap Council

**Scott Walker**  
Greater Lafayette Commerce

**Steve Synder**  
Plumber & Steamfitters #157

**BeAnn Younker**  
Tippecanoe School Corporation

## A LETTER FROM OUR LEADERSHIP

On behalf of the United Way Board of Directors, we would like to thank our many generous donors and volunteers. We greatly appreciate everything you do enabling us to positively impact our community through our Cradle to Career Commitment. Your support in 2019 allowed United Way of Greater Lafayette to have another successful year in raising resources, investing in community programs, and developing solutions that address our community challenges.

The Cradle to Career Commitment remains our model for moving individuals and families along a path of quality education, stable income, and good health. Our vision is all children are born healthy, enter Kindergarten ready, read at the appropriate 3rd grade level, persevere in Middle School, and graduate High School prepared for their next steps. We also realize this plan is useless if we do not address basic needs around food, shelter, crisis situations, and health.

We supported this vision with another great annual campaign raising \$5.25 million. A special thanks to Campaign Chair Jessica Rebmann, the Campaign Cabinet volunteers, our supporting corporations, and the thousands of individual donors who all played key roles in this success. This includes 916 gifts at the Vanguard level of \$1,000 or more, 18 gifts at the Tocqueville level of \$10,000 or more and five gifts at the Ordre de Liberte level of \$25,000 or more. Please know that your generous support does make a difference in our community.

In addition to appreciating your financial support, we want to recognize our volunteers. United Way's Volunteer Center continued connecting individuals and teams with volunteer opportunities in the community. These volunteers provide their time and service to non-profits across our community and are critical in sustaining our community support networks and helping fulfill our commitment.

In 2019, we funded key services through four distinct channels. We funded 23 partner agencies with unduplicated services meeting annual criteria of strategic alignment, collaboration, measurable outcomes, and favorable financial conditions. We continued to support 6 newly funded programs and provided new RFP Grants to 5 additional programs, which includes organizations that have never received financial support from United Way while still providing in-house programs like Kindergarten Countdown Camp, Read to Succeed (a partnership with Community Commitment to Education), and VITA (Volunteer Income Tax Assistance).

We also continued our newly established Request for Proposal process. We targeted original or expanded programs focusing on mental health, substance use disorder and older youth development as another round of Community Conversations showed these remain our community's top concerns. We continued adding partners and expanding services through this process, with our goal of developing a strong innovative network that complements our Cradle to Career Commitment and supports basic needs.

In addition to allocating resources, United Way of Greater Lafayette continued our collaboration efforts. We convened various groups including the Tippecanoe Resilience and Recovery Network (formally the Tippecanoe County Opioid Task Force) and the Mental Healthcare Forum. These, along with other community organizations, tackle the complex community issues through communication, and collaboration facilitated by United Way of Greater Lafayette.

Finally, we ended 2019 in a strong financial position. Our Board and management team reduced our operational budget by cutting costs throughout the year while focusing resources on strategic engagement with our donors and Corporate partners. These steps prepared United Way of Greater Lafayette for the unforeseen challenges of 2020 and provided stability for our funded partners, and our community.

The impact United Way has in Greater Lafayette would not be possible without our dedicated Board of Directors, our hard-working committee members, our generous corporate partners, our selfless non-profit partners, and the thousands of individual donors and volunteers in our community.

Thanks to each of you,



Sam Newton  
President, Board of Directors



Michael Budd  
CEO



# CRADLE TO CAREER COMMITMENT

United Way of Greater Lafayette works to create positive changes in our community to make Tippecanoe County an even better place to call home. We want our local children to enter school ready to learn so they can graduate from high school, pursue a degree in college or obtain skilled job training, maintain stable, healthy lives at home, and become engaged, productive members of our community who help us continue creating success for others. We cannot do this work alone. At United Way of Greater Lafayette, we bring people, organizations and resources together to deliver results that meet the needs of people in Tippecanoe County to create the conditions necessary for success.

## We fight for..

- 
**Born Healthy** All babies in Greater Lafayette are born healthy
- 
**Enter Kindergarten Ready** Children in Tippecanoe County are academically, socially and physically ready to enter kindergarten
- 
**Read at a 3<sup>rd</sup> Grade Level** Children in Tippecanoe County are reading at grade level by the end of 3rd grade and are prepared for school success
- 
**Persevere in Middle School** Students successfully transition from elementary to middle school and from middle school to high school
- 
**Graduate High School** Students in Tippecanoe County will graduate high school or obtain HSE prepared to pursue a path towards success
- 
**Career Ready & Beyond** Individuals in Tippecanoe County have the hard and soft skills to enter the workforce and be able to sustain gainful employment
- 
**Basic Needs Met\*** including resources for mental health and substance use  
 Tippecanoe County residents can access assistance with food, shelter, safety and health with a goal of moving towards self-sufficiency

## MISSION

Mobilizing our community to improve lives.

## VISION

United Way will add value to the Greater Lafayette community by enabling people to help one another. It will provide leadership in defining community needs and in coordinating resources to address community issues.

## VALUES

We are Mission Driven. We believe that change is possible when we all work together. This is at the core of each person on our team.

We believe real change takes All of Us. There is nothing we can accomplish alone. Our individual success depends on our collective success in Tippecanoe County.

We are Persistent. We at United Way of Greater Lafayette, and all of our partners, recognize that changing social conditions takes time. We're in this for the long haul.

# COMMUNITY INVESTMENT PROCESS

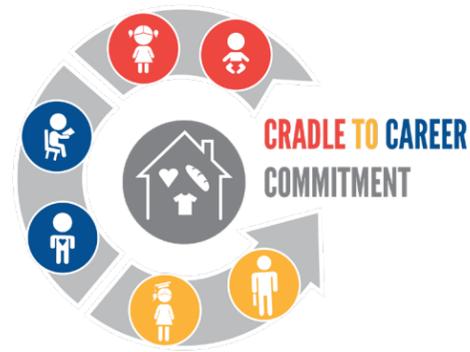
- 
**VOLUNTEER RECRUITMENT**  
 United Way's allocations process starts by bringing together a committee comprised of individuals who live and work in the Greater Lafayette area. These volunteers serve as the eyes and ears of the more than 11,000 donors. Volunteers participate in a 12-month process to ensure that funds are distributed fairly, objectively, and with great consideration for their best use.
- 
**VOLUNTEER EDUCATION**  
 Volunteers learn about the importance of building a stronger community by investing in a system of quality agencies that help people in need. Training includes an overview of key issues in our local community, the Cradle to Career Commitment's role in addressing community challenges, the allocations process, and the Community Investment Funding Guidelines.
- 
**ON-SITE VISITS**  
 Volunteer groups are dispatched to visit United Way funded partners. They conduct an annual in-depth review of agencies through site visits, and review of reports submitted by agencies. Each nonprofit is required to meet the standards to maintain United Way membership and receive funding.
- 
**DEBRIEFING**  
 Following the site visits, volunteers meet to discuss their findings about each agency. They also develop specific recommendations for improvement to help agencies stay stable and strong.
- 
**ALLOCATIONS**  
 Agencies request funding based on their particular needs and programs. Based on the knowledge gained through the allocations process, volunteers now must come to consensus about how much money each agency will receive in the coming year. Volunteers determine funding based on the merits of the requests, the capacity of the agencies, and the Community Investment Funding Guidelines.
- 
**APPROVAL & DISTRIBUTION**  
 Once all of the allocation recommendations are compiled, they are vetted through a three-step approval process. The Community Investment Committee submits recommendations to the United Way of Greater Lafayette Executive Committee for review. Once the recommendations have passed review, the Executive Committee presents recommendations to the Board of Directors for final approval. Following approval, funds are distributed to the agencies in the next fiscal year.

**INVESTMENT GUIDELINES** were established to help the Community Investment Committee carefully assess each United Way partnership to determine whether an agency has demonstrated alignment to the Cradle to Career Commitment and provides measurable program data.

With these guidelines as the basis for funding decisions, volunteers can ensure donors that their contributions are well-spent.



# PROGRAM FUNDING



## COMMUNITY PARTNERSHIP ANNUAL FUNDING

	American Red Cross- Tippecanoe County Chapter.....	\$112,500	
		Bauer Family Resources .....	\$360,000
	Big Brothers Big Sisters of Greater Lafayette.....	\$95,400	
	Boy Scouts of America Sagamore Council .....	\$56,700	
	Connect 2 Help (2-1-1) .....	\$27,600	
	Family Promise of Greater Lafayette, Inc. ....	\$30,800	
	Food Finders Food Bank .....	\$130,256	
	Girl Scouts of Central Indiana .....	\$40,000	
		Hanna Community Center .....	\$67,500
		Lafayette Adult Resource Academy (LARA) .....	\$69,300
	Lafayette Family YMCA .....	\$80,550	
	Legal Aid Corporation .....	\$55,350	
	LTHC Homeless Services.....	\$329,080	
		Lyn Treece Boys & Girls Club.....	\$235,000
	Mental Health America Wabash Valley Region .....	\$216,900	
	Riggs Community Health Center .....	\$100,000	
	Right Steps Child Development Centers.....	\$520,000	
	The Arc of Tippecanoe .....	\$22,400	
	The Salvation Army .....	\$35,350	
	The Tippecanoe Senior Center/ Meals on Wheels.....	\$201,150	
	Wabash Center .....	\$219,600	
	Willowstone Family Services, Inc.....	\$308,400	
	YWCA of Greater Lafayette.....	\$161,550	

**FUNDED PARTNERS**

**\$3,475,386**



## IN-HOUSE PROGRAMMING

		BornLearning Academy .....	\$2,775				
	Kindergarten Countdown Camp (KCamp) .....	\$82,000					
	Peer Union Counseling .....	\$20,000					
	Read to Succeed .....	\$80,000					
	Volunteer Income Tax Assistance (VITA) .....	\$49,000					
						Volunteer Engagement Center .....	\$90,000

**IN-HOUSE PROGRAMS**

**\$323,775**

## RFP EXPANDED PROGRAMMING

							Active Parenting- Willowstone Family Services, Inc. ....	\$27,500
						Biggs in Blue- Big Brothers Big Sisters of Greater Lafayette .....	\$10,000	
			Finance Park/Biz Town- Junior Achievement, Greater Lafayette.....	\$10,000				
	Let's Talk- Mental Health America, WVR .....	\$30,958						
	Level Up- Valley Oaks Health.....	\$36,000						
	The Landing- NAMI West Central Indiana .....	\$20,000						
	PALS- Purdue University.....	\$22,000						
	Recovery Cafe- We Bloom .....	\$30,000						
		School Court- Bauer Family Resources .....	\$15,000					
	SOAR Middle School Program- Tippecanoe School Corporation .....	\$24,000						
	Substance Use Treatment- YWCA of Greater Lafayette .....	\$10,642						

**RFP FUNDED**

**\$236,100**

# STATEMENT OF ACTIVITIES

FOR YEARS ENDED DECEMBER 31

	TOTAL		WITHOUT DONOR RESTRICTIONS		WITH DONOR RESTRICTIONS	
	2019	2018	2019	2018	2019	2018
<b>PUBLIC SUPPORT AND REVENUE</b>						
Gross Campaign Results Current Year	\$ 5,250,095	\$ 5,305,413	\$ -	\$ -	\$ 5,250,095	\$ 5,305,413
(Less) Provisions for Uncollectibles	(195,757)	(197,356)	-	-	(195,757)	(197,356)
Prior Year Recovery for Uncollectibles	73,753	72,257	73,753	72,257	-	-
(Less) Out-of-County Designations	(567,565)	(566,722)	-	-	(567,565)	(566,722)
(Less) Amounts Designated by Donors for Member Organizations	(592,665)	(573,294)	-	-	(592,665)	(573,294)
Net Campaign Revenue	3,967,861	4,040,298	73,753	72,257	3,894,108	3,968,041
In-Kind Contributions	24,132	76,437	24,132	73,437	-	3,000
Contributions	83,666	97,521	39,704	25,800	43,962	71,721
Grants	30,000	555,500	-	5,500	30,000	550,000
Sponsorship Income	22,500	32,500	22,500	32,500	-	-
Interest and Dividends, Net of Investment Fees	114,212	109,991	113,921	109,747	291	244
Realized Gain on Sale of Investments	14,512	78,107	14,476	77,711	36	396
Endowment Income	18,934	19,637	18,934	19,637	-	-
Service Fee Income	15,871	17,071	15,871	17,071	-	-
Net Assets Released from Restrictions	-	-	4,322,854	4,385,753	(4,322,854)	(4,385,753)
<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	<b>4,291,688</b>	<b>5,027,062</b>	<b>4,646,145</b>	<b>4,819,413</b>	<b>(354,457)</b>	<b>207,649</b>
<b>EXPENSES</b>						
Program Services—						
Gross Funds Awarded and Allocation Service Expenses	3,742,486	3,771,253	3,742,486	3,771,253	-	-
(Less) Donor Designations	(592,665)	(573,294)	(592,665)	(573,294)	-	-
Net Funds Awarded and Allocation Service Expenses	3,149,821	3,197,959	3,149,821	3,197,959	-	-
Labor Relations/Community Service	42,840	69,097	42,840	69,097	-	-
Grant Programs	618,291	808,792	618,291	808,792	-	-
Total Program Services	3,810,952	4,075,848	3,810,952	4,075,848	-	-
Management and General	295,191	290,527	295,191	290,527	-	-
Fundraising	467,503	627,693	467,503	627,693	-	-
<b>TOTAL EXPENSES</b>	<b>4,573,646</b>	<b>4,994,068</b>	<b>4,573,646</b>	<b>4,994,068</b>	<b>-</b>	<b>-</b>
<b>INCREASE (DECREASE) IN NET ASSETS BEFORE UNREALIZED GAIN (LOSS) ON INVESTMENTS</b>	<b>(281,958)</b>	<b>32,994</b>	<b>72,499</b>	<b>(174,655)</b>	<b>(354,457)</b>	<b>207,649</b>
<b>UNREALIZED GAIN (LOSS) ON INVESTMENTS</b>	<b>571,351</b>	<b>(493,862)</b>	<b>569,499</b>	<b>(492,215)</b>	<b>1,852</b>	<b>(1,647)</b>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	<b>289,393</b>	<b>(460,868)</b>	<b>641,998</b>	<b>(666,870)</b>	<b>(352,605)</b>	<b>206,002</b>
<b>NET ASSETS--Beginning of Year</b>	<b>6,317,064</b>	<b>6,777,932</b>	<b>1,535,389</b>	<b>2,202,259</b>	<b>4,781,675</b>	<b>4,575,673</b>
<b>NET ASSETS--End of Year</b>	<b>\$ 6,606,457</b>	<b>\$ 6,317,064</b>	<b>\$ 2,177,387</b>	<b>\$ 1,535,389</b>	<b>\$ 4,429,070</b>	<b>\$ 4,781,675</b>

\*Every two years, UWGL has the opportunity for a \$500,000 grant from Indiana United Ways funded by Lilly Endowment, Inc. The fluctuation in revenue directly effects the calculated overhead rate leading to the variability in the overhead costs. A four-year average which includes two grant years and two non-grant years is 14.23%.

Audited statement provided by Huth Thompson LLP

# COMMUNITY IMPACT HIGHLIGHTS

2019

## CHILD & YOUTH SUCCESS



- 11 Kindergarten Countdown Camp classrooms
- 556 Students prepared for kindergarten through pre-k programming
- 572 Read to Succeed Volunteers help children reach their potential
- 1,035 Children served in high quality childcare
- 8,051 Youth participated in school, community-based, summer or after school programs

## MENTAL HEALTH



- 664 People trained in mental health first aid and suicide prevention
- 4,111 Crisis center calls and texts helped people work through difficult times in their lives
- 5,567 Counseling hours provided
- 97% Homebased meal clients feel less socially isolated
- 619 Accessed online mental health screenings
- 626 Clients served through the Mental Health Navigator program

## MEALS, NUTRITION, & ACTIVE LIVING



- 5,646,824 Meals provided
- 769 New Supplemental Nutrition Assistance Program (SNAP) enrollments
- 1,435 Attended nutrition classes
- 16,913 Participated in physical activity and/or healthier food access/nutrition program
- 84.6% of children/adults served report eating healthier, increasing physical activity

## HOUSING & SOCIAL SERVICE



- 8,638 Nights of overnight shelter provided
- 798 Clients receiving financial assistance
- 2,705 Individuals diverted from homelessness and/or provided case management
- 890 Homeless individuals and children were provided housing

## HEALTH & SAFETY



- 305 Smoke alarms installed to keep homes safe
- 1,296 Units of blood collected
- 2,613 Women receiving breast and pap exams
- 1,241 Prenatal clients served
- 568 Free pregnancy tests
- 91% of babies born experienced a healthy outcome

## LEGAL & FINANCIAL SERVICES



- 1,897 VITA appointments in-person and online
- 3059 Returns prepared free of charge
- \$310,000 Worth of tax fees saved
- \$2,594,000 Worth of refunds returned to area residents
- 481 Protective orders issued
- 743 Attended financial education
- 147 Legal cases opened

## EMPLOYMENT & CONTINUING EDUCATION SERVICES



- 152 Earned a High School Equivalency diploma
- 301 Completed job training, earned job-relevant licenses, credentials, certificates, or 2-year+ degrees
- 1,210 Received employment services
- 737 Obtained gainful employment with new opportunities



# VOLUNTEER ENGAGEMENT CENTER AWARDS

The 22<sup>nd</sup> Annual Volunteer Recognition Luncheon was an opportunity for local non-profits to recognize their volunteers in a meaningful way with the theme "Dive into Volunteering" and guest speaker Olympic Medalist, Steele Johnson. All volunteers received a Community Service of Excellence Certificate signed by the mayors of Lafayette and West Lafayette. Volunteers who have gone above and beyond were nominated to receive one of three prestigious awards. The Volunteer Engagement Committee selected the following awardees:

**GOLDEN GIFT OF TIME AWARD**  
Recognizes three volunteers who donate a tremendous amount of time and effort to their organization.



**Jenny Bough & Jerri Lawhead**  
Tippecanoe Senior Center/  
Meals on Wheels



**Bill Hoover**  
Boy Scouts of America



**Kevin Koors**  
Mental Health America  
Wabash Valley Region

**TIPPECANOE COMMISSIONER'S YOUTH AWARD**  
Honors a youth volunteer and their contributions to Tippecanoe County.



**Cole Martin**  
Special Olympics  
Tippecanoe County

**THE FRANCISCAN HEALTH COMMUNITY IMPACT AWARD**  
Recognizes one volunteer who has widespread impact throughout the community.



**Tamara House**  
Wabash Center, Inc

**MARCILE EDDY SHINING LIGHT AWARD**  
Recognizes an individual whose commitment is an inspiration to other volunteers in the community.



**Lynne Buckley-Noble**  
Special Olympics  
Tippecanoe County



**JESSICA REBMANN**

The **Volunteer of the Year Award** is presented to an individual whose exemplary volunteer service toward United Way of Greater Lafayette has set him or her apart. It recognizes their commitment of time and talent to move the organization towards accomplishing the mission of United Way.

Jessica Rebmann has served United Way in nearly every capacity possible. She joined the Community Investment Committee in 2008 serving two three-year terms including one year as Chair of the committee. She joined the Board in 2012 serving as Board President in 2015. She was part of the executive search committee that brought on a new CEO in 2016 and she was instrumental in setting a new direction for United Way of Greater Lafayette. She stepped on to the Campaign Cabinet in 2017 when she accepted the position of 2nd Vice Chair. There she began to further sharpen her leadership skills on the fundraising side of the work. She led the charge for the 2019 campaign setting ambitious goals and big aspirations that pushed us to stretch ourselves and set us up for future successes. We admire her courage to always stand up for what she believes in even when it may be challenging. Her passion is contagious and her drive and determination is unrivaled. Our community is better because of her.

The **Board President Award** is given at the discretion of the United Way Board President and recognizes an individual who has dedicated time and effort in a manner that moves United Way forward.

Patrick Nycz is the President and CEO of idc marketing and served on the Campaign Cabinet in 2016 and 2017. Patrick has been the chair of the PR & Marketing Committee since 2017. During his two years leading the committee he has focused energy on properly tooling our United Way to move into the future. Patrick played an integral role in helping United Way develop strategies for success in the digital age and strongly advocated for email marketing tools that will deliver audience-focused messages to the right people at the right time in their engagement cycle.



**BOARD PRESIDENT AWARD**  
**PATRICK NYCZ**

The **Gary Henriott Community Impact Award** honors a community member or organization who exemplifies service and leadership to improve our community. It is given to an individual or group who has demonstrated a commitment to action and made an impact to causes, programs or projects that create lasting change in Greater Lafayette.



**COMMUNITY IMPACT AWARD**  
**RESILIENCE & RECOVERY NETWORK**

The Resilience and Recovery Network is a group of local professionals, advocates, and volunteers who really understand the meaning of collective impact. The leadership team brought together over 95 local organizations to work towards providing resources to those struggling with substance use. Due to their efforts, our community has been able to leverage over \$6.3 million in grants brought back to Greater Lafayette to address mental health and substance use with many new programs. Their goal is to offer help and hope to those who need it most with multiple pathways for a person to find their road to recovery while focusing on prevention for the next generation.



# 2019 CAMPAIGN HIGHLIGHTS

## BEST OVERALL CAMPAIGN

### EMPLOYEES 500 & UP

**Winner:** Caterpillar  
**Award of Merit:** Subaru of Indiana Automotive, Inc.  
**Award of Merit:** Purdue University

### EMPLOYEES 101-499

**Winner:** Bob Rohrman Auto Group  
**Award of Merit:** Kirby Risk Corporation  
**Award of Merit:** Tate and Lyle

### EMPLOYEES 10-100

**Winner:** MBAH Insurance  
**Award of Merit:** Ash Access Technology  
**Award of Merit:** Stuart and Branigin, LLP

## ROOKIE OF THE YEAR

### CORPORATE

Liquid Spring

### INDIVIDUAL

Ray King

## CAMPAIGN COORDINATOR OF THE YEAR

Elizabeth Creech and Kim Orbik  
 Bob Rohrman Auto Group

## BILL DEFOUW CAMPAIGN LEADERSHIP AWARD

Kyle Clark  
 Huth-Thompson LLP

## CAMPAIGN CHAIR AWARD

Jim Smith  
 Kirby Risk

Wendy Cummins  
 Agave HR Partners

# 2019 CAMPAIGN CABINET

## CAMPAIGN LEADERSHIP

**Jessica Rebmann,**  
 Turquoise Wealth Management  
**Chair**

**Matt Metzger,**  
 MBAH Insurance  
**1<sup>st</sup> Vice Chair**

**Joe Howarth**  
 Centier Bank  
**2<sup>nd</sup> Vice Chair**

## COMMERCE

**Brian Barrett**  
 Automated Payroll Services

**Wendy Cummins**  
 Agave HR Partners

**Megan Hartman**  
 SDI Innovations

**Joseph Howarth**  
 Centier Bank

**Kristopher Kessler**  
 Stall & Kessler's Diamond Center

## INDUSTRY & UNIONS

**Bruce Brineman**  
 Caterpillar

**Julie Cole**  
 Subaru of Indiana Automotive, Inc.

**Joseph Markun**  
 Caterpillar

**Jim Smith**  
 Kirby Risk

## PURDUE

**Dr. David Reingold**  
**Purdue Chair**  
 Purdue University

**Dr. Gary Bertoline**  
**Purdue Vice Chair**  
 Purdue University

## SPECIAL GIFTS

**William Olds**  
 Lafayette Life Insurance (Retired)

**Erika Steuterman, Major Gen**  
 United States Air Force (Retired)

## CONTRACTORS/TIPPECANOE BUILDING TRADES

**Anthony Burnett**  
 D.A. Dodd, Inc.

**Greg Helms**  
 Kettlehut Construction

## PROFESSIONAL

**Kyle Clark**  
 Huth-Thompson LLP

**Joseph Harrison**  
 Stuart & Branigan LLP

## PUBLIC SERVICE

**Alicia Clevenger**  
 Lafayette School Corporation

**Roland Winger**  
 Tippecanoe County

## VANGUARD

**Tom Murtaugh**  
**Vanguard Chair**  
 Tippecanoe County

**Dr. Robert Hagen**  
**Vanguard Co-Chair**  
 Lafayette Orthopaedic

## HEALTH SERVICES

**Dr. Robert Hagen**  
 Lafayette Orthopaedic

**Michael Bohlin**  
 Franciscan St. Elizabeth Health

**Dan Neufelder**  
 Indiana University Health Arnett

Rank	Company	Total Gift	Corporate	Employee	#Emp
1	Subaru of Indiana Automotive, Inc.	\$786,873.49	\$62,500.00	\$656,730.64	6100
2	Purdue University	\$732,373.06	\$-	\$706,881.69	18511
	Purdue Retirees	\$167,594.10	\$-	\$167,594.10	-
3	Caterpillar, Inc.	\$719,692.00	\$358,075.00	\$358,075.00	1450
4	Wabash National Corporation	\$594,986.00	\$37,800.00	\$194,136.00	3285
5	Kirby Risk Corporation	\$122,103.43	\$12,000.00	\$104,882.38	420
6	Evonik Corporation, Tippe Laboratories	\$107,510.38	\$50,000.00	\$57,510.38	637
7	DeFouw Chevrolet BMW	\$93,325.00	\$-	\$91,260.00	145
8	Lafayette Life Insurance Foundation	\$90,000.00	\$90,000.00	\$-	-
9	Tate & Lyle	\$75,982.30	\$28,000.00	\$47,339.30	470
	Tate & Lyle, Lafayette North - Teamsters 1070	\$42,204.18	\$14,000.00	\$28,204.18	255
	Tate & Lyle, Lafayette South	\$33,778.12	\$14,000.00	\$19,135.12	215
10	First Merchants Bank	\$72,419.30	\$36,000.00	\$31,084.06	115
11	Unity Healthcare	\$71,636.00	\$-	\$71,636.00	647
12	Indiana University Health Arnett	\$71,311.83	\$25,000.00	\$46,311.83	2245
13	Bob Rohrman Auto Group	\$69,951.44	\$20,000.00	\$39,454.44	300
14	Purdue Federal Credit Union	\$68,406.28	\$24,750.00	\$43,656.28	250
15	Eli Lilly Retirees	\$68,176.00	\$30,538.00	\$37,638.00	-
16	Tippecanoe County	\$49,856.23	\$10,000.00	\$37,681.00	650
17	Valero Renewables	\$48,747.00	\$16,249.00	\$32,498.00	66
18	Mike Raisor Automotive Group	\$47,950.24	\$-	\$47,950.24	290
19	MBAH Insurance	\$46,440.00	\$6,000.00	\$40,285.00	33
20	Landis+Gyr, Inc.	\$39,252.00	\$19,006.00	\$20,246.00	90
21	Old National Bank	\$38,735.76	\$6,000.00	\$17,105.76	37
22	Dana Corporation - UAW Local #2317	\$33,816.55	\$10,000.00	\$19,489.65	779
23	United Parcel Service	\$32,667.41	\$4,260.97	\$28,406.44	115
24	City of Lafayette	\$31,834.88	\$5,000.00	\$20,789.88	605
25	Stuart & Branigin LLP	\$28,896.00	\$2,500.00	\$26,396.00	50
26	Arconic Inc. - USW Local #115	\$28,592.44	\$-	\$24,592.44	718
27	Franciscan St. Elizabeth Health	\$25,549.00	\$4,999.00	\$20,550.00	2245
28	Lafayette School Corporation	\$22,965.14	\$-	\$21,732.00	1735
29	Ivy Tech Community College of Indiana	\$22,745.00	\$-	\$22,745.00	256
30	SDI Innovations, Inc.	\$22,017.62	\$-	\$22,017.62	81
31	Oscar Winski Co., Inc.	\$21,734.00	\$6,000.00	\$15,734.00	340
32	Arni's, Inc.	\$21,054.00	\$9,000.00	\$11,770.00	183
33	Henriott Group	\$20,825.00	\$7,500.00	\$13,216.00	28
34	Ball Eggleston PC	\$20,422.00	\$-	\$20,422.00	25
35	United Way of Greater Lafayette	\$16,482.88	\$-	\$16,482.88	15
36	Tipmont R.E.M.C.	\$16,084.70	\$-	\$16,084.70	105
37	Meijer West Side Store #186	\$15,860.00	\$-	\$15,860.00	230
38	The Shook Agency, Inc.	\$15,460.00	\$2,500.00	\$12,960.00	70
39	Tippecanoe School Corporation	\$15,389.08	\$-	\$15,389.08	1563
40	Huth Thompson LLP	\$15,150.20	\$500.00	\$14,529.20	38
41	Faith Ministries	\$15,050.00	\$2,500.00	\$12,550.00	180
42	Riggs Community Health Center	\$14,602.11	\$-	\$13,332.00	112
43	Rea Magnet Wire Company, Inc.	\$13,584.42	\$3,800.00	\$9,784.42	204
44	City of West Lafayette	\$12,731.50	\$5,000.00	\$7,731.50	206
45	Stall & Kessler's Diamond Center	\$12,273.43	\$-	\$12,000.00	7
46	Security Federal Savings Bank	\$9,780.28	\$4,890.14	\$4,890.14	15
47	Greater Lafayette Commerce	\$9,770.00	\$-	\$9,770.00	14
48	Morgan Stanley Wealth Management	\$9,225.00	\$-	\$9,225.00	12
49	Tippecanoe Building Trades Golf Outing	\$9,127.82	\$-	\$-	-
50	Flir Systems, Inc.	\$8,652.00	\$3,326.00	\$5,326.00	50

Rank	Company	Total Gift	Corporate	Employee	# Emp
51	Valley Oaks Health	\$8,489.00	\$-	\$8,489.00	451
52	Centier Bank	\$8,207.68	\$1,000.00	\$7,197.68	31
53	Voestalpine Rotec, Inc.	\$8,025.94	\$-	\$8,025.94	120
54	Regions Bank	\$7,817.45	\$1,100.00	\$6,717.45	48
55	Wabash Center	\$7,582.60	\$-	\$7,582.60	469
56	Duke Energy	\$7,579.36	\$3,483.68	\$4,095.68	50
57	LiquidSpring	\$7,560.00	\$-	\$7,560.00	50
58	Salud Revenue Partners	\$7,300.00	\$-	\$7,146.00	84
59	ZF Friedrichshafen AG - UAW Local #531	\$7,270.00	\$-	\$7,270.00	450
60	Toyota Tsusho America, Inc.	\$6,434.00	\$-	\$6,434.00	72
61	Right Steps Child Development Centers	\$6,419.42	\$-	\$6,404.42	105
62	Reed & Company, PC	\$6,340.00	\$-	\$6,340.00	14
63	Ash Access Technology	\$6,300.00	\$-	\$6,300.00	2
64	Horizon Bank	\$6,276.22	\$3,138.00	\$3,138.22	25
65	Willowstone Family Services	\$6,213.12	\$-	\$6,213.12	32
66	Vectren Energy Delivery	\$6,070.56	\$500.00	\$5,570.56	35
67	LTHC Homeless Services	\$5,873.38	\$-	\$5,873.38	17
68	1st Source Bank	\$5,787.22	\$540.00	\$5,247.22	17
69	Norfolk Southern Foundation	\$5,515.00	\$5,515.00	\$-	3
70	Lafayette Life Insurance Retirees	\$5,400.00	\$-	\$5,400.00	-
71	Advanced Accelerator Applications	\$5,326.00	\$-	\$5,326.00	63
72	The National Group	\$5,094.00	\$1,250.00	\$3,844.00	19
73	Turquoise Wealth Management	\$5,060.00	\$-	\$5,060.00	2
74	Kettelhut Construction Inc.	\$5,000.00	\$5,000.00	\$-	83
75	Truitt, Ray, Sharvelle & Eberhardt LLP	\$4,930.00	\$-	\$4,930.00	10
76	Bennett Boehning & Clary	\$4,864.00	\$-	\$4,864.00	21
77	Merrill Lynch	\$4,679.00	\$-	\$4,679.00	5
78	Girardot, Strauch & Company	\$4,646.00	\$1,000.00	\$3,646.00	15
79	Meijer East Side Store #137	\$4,615.00	\$-	\$4,472.00	251
80	Comcast	\$4,306.57	\$1,264.57	\$3,042.00	80
81	Scholer Corporation	\$4,258.00	\$2,300.00	\$1,958.00	18
82	Bouma-Betten Corporation	\$4,200.00	\$2,100.00	\$2,100.00	38
83	Chosnek Law P.C.	\$4,200.00	\$-	\$4,200.00	7
84	Twin City Dodge Chrysler Jeep Ram	\$4,059.00	\$1,000.00	\$3,059.00	59
85	The Mitchell Agency, Inc.	\$4,000.00	\$-	\$4,000.00	13
86	Target #1762	\$3,882.90	\$-	\$3,858.00	158
87	B. L. Anderson Company, Inc.	\$3,825.00	\$-	\$3,825.00	20
88	IBEW Local #668	\$3,784.55	\$2,565.00	\$1,089.55	4
89	Neuhoff Media Lafayette	\$3,768.00	\$-	\$3,768.00	30
90	Huston Electric Inc.	\$3,750.00	\$2,700.00	\$1,050.00	75
91	Gettings Reed Financial Svcs.	\$3,750.00	\$-	\$3,750.00	5
92	State Farm Insurance Company	\$3,700.00	\$1,350.00	\$2,350.00	275
93	J.R. Kelly Company, Inc.	\$3,650.00	\$1,500.00	\$2,150.00	58
94	Indiana Professional Management Group	\$3,600.00	\$-	\$3,600.00	292
95	St. Anthony's	\$3,600.00	\$-	\$-	100
96	Lafayette Instrument Company	\$3,575.50	\$2,500.00	\$1,075.50	45
97	State Employees' Community Campaign	\$3,537.00	\$-	\$3,537.00	-
98	First Financial Bank	\$3,451.00	\$-	\$3,451.00	22
99	Radian Research, Inc.	\$3,307.03	\$-	\$2,881.00	55
100	CityBus - ATU Local #1741	\$3,243.00	\$-	\$2,663.00	134

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**Megan Swift**  
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